

From the Desk of the CEO

Greetings from the great state of Wyoming!

This is a GREAT time to be part of QSL! There are a lot of exciting things happening in 2011 and beyond. We now have on board an expanded management team and are in the process of hiring additional staff, putting the required infrastructure and systems in place to support our continued expansion. Our priorities continue to be:

1. Hire quality personnel and take good care of them
2. Establish and maintain true "Partner" relationships with our customers
3. Always exceed customer performance expectations.

Below is a summary of QSL – Who we are, what we do, and our guiding principles:

Quick Services LLC (QSL) is an eight year old Service Disabled Veteran Owned Small Business (SDVOSB) drawing upon generations of business and special operations expertise to deliver best- in-class services around the world. QSL specializes in intelligence services, linguist services; counter terrorism training, vulnerability assessments, and other related services. QSL excels at understanding the client's needs, establishing lasting partnerships and surpassing client expectations. Our people are our greatest asset and a tremendous source of pride. The successful business operation and reputation of QSL is built upon the principles of fair dealing and ethical conduct of everyone in the organization. Our reputation for integrity and excellence requires careful observance of the spirit and letter of all applicable laws and regulations, as well as a scrupulous regard for the highest standards of conduct and personal integrity. Everyone is expected to follow QSL's Guiding Principles and the Code of West as our operational norm:

QSL Guiding Principles:

- ✓ Is it legal, moral and ethical
- ✓ Is it good for the organization
- ✓ Is it a priority
- ✓ Can we afford it

The Code of the West:

Live each day with courage ~ Take pride in your work ~ Always finish what you start ~ Do what has to be done ~ Be tough, but fair ~ When you make a promise—keep it ~ Ride for the brand ~ Talk less and say more ~ Remember that some things aren't for sale ~ Know where to draw the line.

INSIDE THIS ISSUE

From the Desk of the CEO.....	1
Cheyenne, Wyoming Grand Opening.....	2
The Timothy "Griz" Martin Memorial Ceremony....	3
L3 Small Business Award.....	4
Security Corner.....	5
Human Resources.....	5

As you know Bill and I are co-owners (Managing Partners) of QSL – I would like to introduce you to your new management team:

Board of Directors and Executive Management:

Chairman and CEO: Mel Wick

Director and CFO: Bill Cronin

Director and COO: Mo Mulligan

Program Management Team

Program Manager: Jason Sawyer

Functional Area Staff

Human Resources pending

Accounting pending

Contracts Specialist Wayne Lindquist

Facility Security Officer/IT/AA Bob Hopkins

QSL will soon be implementing an "on line" time sheet and expense voucher system – I know this will be a big disappointment to some of you who love filling out several spread sheets and figuring out a way to scan and email to us, and especially the multiple friendly reminders from Bill, Bob and Jason to get them in on time - but I hope you can adjust to a simpler more efficient system without suffering to many emotional difficulties. We are also working on updating our Employee Handbook and will have that out for everyone shortly. As we go through this transition to a new management team, new systems, and new processes there will be requests for information and instructions on how to use the new time sheet system etc. Check your email regularly for updates. With all of our employees literally scattered around the world it can be difficult at times for you to feel part of the QSL team. We are starting this quarterly newsletter in an effort to keep you up to date with what is going on in YOUR Company. If you have any information you would like to share with the rest of QSL or if you have suggestions on what you would like to see included in this newsletter, please let us know.

I would like to thank everyone on the QSL TEAM for your hard work and professionalism. Each position comes with its own unique challenges and issues... whether it is shift work, living accommodations, no access to unclassified systems, a difficult boss, or etc.- - ALL of you have stepped up to the plate and performed well! We consistently receive positive feedback from our customers on your professional attitude and exceptional performance. Thanks again and KEEP UP THE GOOD WORK!

Defense contractor relocates headquarters to Cheyenne

By Becky Orr (borr@wyomingnews.com)

CHEYENNE-Quick Services LLC, a defense contractor with worldwide operations, has moved its headquarters to Cheyenne.

The business moved to Wyoming because of the state's business-friendly climate, said Bill Cronin, Managing Partner and Chief Financial Officer of Quick Services.

Wyoming's tax structure gives businesses a competitive advantage over those operating in other states, said Mo Mulligan, Quick Services Chief Operating Officer.

Officials moved the eight-year old business from Woodbridge, Va. It specializes in intelligence services, linguist services, threat and vulnerability assessments, counter terrorism training and related services.

"We supply subject matter expertise to augment the military," Cronin said. Its scope is unlimited and based on clients' needs, he added.

The business supplies services mostly to the U.S. government, including the U.S Department of State. The company has employees in Iraq and Afghanistan. They work side-by-side with the U.S. military there. Company leaders plan to expand to 57 employees by the end of the year.

"It's a great business for Cheyenne," said Dale Steenbergen, president and chief executive officer of the Grater Cheyenne Chamber of Commerce.



From R to L: Mayor of Cheyenne Richard Kaysen , Mel Wick, Chamber Director Dale Steenbergen, Bill Cronin, Mo Mulligan Bob Hopkins, Jason Sawyer, Chairman for the Board for the Chamber of Commerce and the Governor of Wyoming Matt Mead.



Ribbon Cutting Ceremony in the Timothy "Griz" Memorial Conference Room

NEW BUSINESS MOVES TO CHEYENNE





Dedication Ceremony

As part of the Grand Opening, QSL dedicated the Home Office Conference Room to Tim Martin, aka Griz. Through the mid eighties, Griz was assigned to A Team, B Squadron; Mel Wick and Bill Cronin were at different times his Team Sergeant.



TIMOTHY "GRIZ" MARTIN

The President of the United States takes pride in presenting the Silver Star Medal (Posthumously) to Timothy Lynn Martin, Sergeant First Class, U.S. Army, for conspicuous gallantry and intrepidity in action against hostile enemy forces while serving with the 1st Special Forces Operational Detachment - Delta, Task Force RANGER, Special Operations Command, during combat operations in Mogadishu, Somalia, on 3 and 4 October 1993. Sergeant First Class Martin was mortally wounded as part of a convoy that became lost and was taken under fire. His gallantry in action was in keeping with the finest traditions of the military forces of the United States and reflect the highest credit upon himself and the United States Army.



Special Operations Solutions 2010 Small Business of the Year Award

Because of the great work that you do, QSL received the L-3 STRATIS 2010 Small Business of the Year Award. The citation reads: Congratulations! We are pleased to inform you that QSL has been selected to receive the Small Business of the Year Award from L-3 STRATIS. The Small Business of the Year Award was designed to recognize the dedication, innovation and strengths of our Small Business Partners. QSL has demonstrated to be the ideal Small Business teammate and was selected out of a large pool of candidates by our Senior Executive Management Team based on the following factors:

- ✓ Excellent customer service (to L-3 and the customer)
- ✓ Helped grow the business
- ✓ Provided value-added capabilities to the team...differentiators.
- ✓ Positioned us in new markets
- ✓ Overall management
- ✓ Delivery performance
- ✓ Technical capabilities
- ✓ Labor relations
- ✓ Cost performance
- ✓ Special Achievement
- ✓ Resource utilization

"These exceptional results are the best of any subcontractor on the L-3 STRATIS SPEAR and DAGGER II teams"

- ✓ Customer interface
- ✓ Financial strength
- ✓ Exceptional results

Per our Executive Team, QSL has proven successful as a Service Disabled Veteran Owned Small Business and has known capabilities to recruit and retain highly qualified employees, a strong operational management team on several ongoing subcontracted efforts with L-3 STRATIS. QSL has proven it has the required stability, business skills and initiative to be mentored to the next level. L-3 currently relies on QSL for 22 full time employees on SPEAR and DAGGER II contracts. QSL has a higher recruiting and retention rate than any other subcontractor on DAGGER II ensuring L-3 STRATIS met both IOC and FOC before schedule. These exceptional results are the best of any subcontractor on the L-3 SPEAR and DAGGER II teams.

Thank you QSL!

Security Corner

SECURITY—SECURITY—SECURITY

A simple, yet effective, OPSEC parable: There was a man who had worked at a factory for twenty years. Every night when he left the plant, he would push a wheelbarrow full of straw to the guard at the gate. The guard would look through the straw and find nothing hidden inside and allow the man to pass through the gate. On day of his retirement the man came to the guard as usual but without the wheelbarrow. Having become friends over the years, the guard asked him “Charlie, I’ve seen you walk out of here every night for twenty years. I know you’ve been stealing something. Now that you’re retired, tell me what it is you’ve been stealing all these years because it’s really driving me crazy.” Charlie simply smiled and replied, “Okay, wheelbarrows!”

While wheelbarrow theft may not be your biggest concern, the message certainly is. Sometimes, the biggest threats are hiding in plain sight. Sometimes, what we assume is our biggest concern...is actually a distraction.

MAINTAIN SITUATIONAL AWARENESS AND PRACTICE GOOD OPSEC!

Human Resources

It benefits us all to keep every position in the company filled at all times. To do so, requires constant effort. Typically, your referrals result in our ability to fill vacancies with top performers, such as yourselves. For every successful referral, QSL will reward you with a \$2,500.00 finders fee. Please contact Jason Sawyer at jason.sawyer@quickservicesllc.com Our current opening are:

SPEAR- x1 Intelligence Analyst
x1 Junior Intelligence Analyst

DAGGER II- Imagery Analyst
--x1 Imagery
--x1 GeoInt

Additionally, if you or anyone you know is a U.S. citizen with a final TS/SCI or final Secret, capable of passing a CI polygraph and a CI interview and can pass a language test at the DLPT level of 3/3 or better in English, Dari and Pashto. The ability to pass any combination of the following languages in addition to the 3 above is a big plus: Dari, Pashto, Farsi, Urdu, Arabic, Punjabi, Turkmen and Takjik. POC is Mel Wick at mel.wick@quickservicesllc.com

Recommended reading: Built to Last: Successful Habits of Visionary Companies by Jim Collins and Jerry I. Porras, August 20, 2002.

Quick Services LLC
121 W Carlson, Suite 3
Cheyenne, WY 82009

Phone:
(307) 638-7000

Fax:
(703) 637-0077

Ride for the Brand

We're on the Web!

Visit us at:

www.quickservicesllc.com
